



Barry M. Schwartz

Partner

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Overview

Barry M. Schwartz is a Partner in the Firm's Corporate Practice Group. He represents start-up, closely held and publicly traded companies in corporate matters, including mergers and acquisitions, asset-based lending and debt and equity financing. Barry often works with entrepreneurs from the "ground-up," helping in the selection and formation of their entity; the drafting of their charter documents; and the creation and protection of their intellectual property. Experienced in-house counsel for both publicly traded and closely held companies frequently rely on Barry's corporate acumen, advice and drafting skills. He also represents medical groups physicians, dentists, and veterinarians in the acquisition and sale of professional practices and in corporate matters. Clients frequently call upon Barry to draft and counsel them with respect to confidentiality, shareholder, operating, employment, consulting, distribution and trademark licensing agreements.

Over the past decade, Barry has represented major players in the retail automobile, beverage manufacturing and nutraceutical manufacturing industries. Barry has significant experience in UCC Article 9 non-judicial foreclosures, having represented both debtors and secured parties with respect to businesses involved in vintage automobiles, cosmetics manufacturing, software development, cheese manufacturing, retail sporting goods and biomass energy production.

Barry has played a prominent role in a multitude of transactions including:

- The closing of multimillion-dollar revolving credit facilities on behalf of borrowers with nationally known lenders, including Bank of America, Webster Bank, Wells Fargo, PNC Bank, Live Oak Banking Company, Valley National Bank, Capital One and TD Bank;
- The sale of five separately-owned endodontic practices pursuant to an affiliation agreement to a nationally-known endodontic dental service organization
- The sale of a school-centric security business to a Texas-based security company
- An Article 9 non-judicial foreclosure on the personal and real property assets of a biomass facility located in California;
- The merger of a New Jersey-based financial management firm with a Massachusetts-based financial management firm

Barry is the immediate past Chairman of the Financial Transactions Committee of the New Jersey State Bar Association's Banking Law Section and sits on the board of directors of the New Jersey State Bar Association's Banking Law Section. He has lectured for West LegalEd Seminars on the topics of "Buyouts under Shareholder and Operating Agreements" and "Remedies Under Commercial Loan Agreements," and has presented to the

Bergen and Hudson Counties (New Jersey) Transactional Inns of Court on “How to Accomplish an Article 9 Non-Judicial Foreclosure.”

Barry earned his B.A. from Columbia College of Columbia University and his J.D. from Rutgers University School of Law – Newark.

Barry has been selected by his peers for inclusion on the Best Lawyers in America list every year since 2012.*

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Professional Affiliations

- New Jersey Bar Association, Banking Law Section, Financial Transactions Committee (Chairman)
- New Jersey State Bar Association Banking Law Section (Board of Directors)

Awards

Inclusion on the Best Lawyers in America list every year since 2012.*

Areas of Practice

- [Corporate Law](#)
- [Healthcare](#)
- [Intellectual Property, Brand Management and Internet Law](#)
- [Emerging Markets](#)
- [Veterinary Law](#)
- [Dental Law](#)
- [Mergers and Acquisitions \(M&A\)](#)

Admission

- New Jersey, 1988
- New York, 1989

Education

- Rutgers Law School – Newark, J.D., 1988
- Columbia University, B.A., 1985