



## Mohamed H. Nabulsi

Partner

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### Overview

Mohamed H. Nabulsi, Esq. Chairs the firm's Healthcare Practice Group and is a Partner of the Life Sciences Group. A leading practitioner in the corporate, healthcare and regulatory fields, Mr. Nabulsi represents health industry clients on various transactional matters, including mergers and acquisitions, divestitures, as well as regulatory matters (including the structuring of transactions to comply with applicable exceptions/safe harbor of state and Federal Fraud and Abuse Laws), negotiations with third party payors, licensure matters (e.g., Board of Medical Examiners, Board of Pharmacy and other professional board actions), third-party payor (including Medicare/Medicaid) and pharmacy benefits manager investigations, litigation, audits, disputes recoupments, and appeals, reimbursement matters, compliance training, business negotiations, employment matters, partnership disputes and litigation, vendor disputes and litigation, employer-employee disputes and litigation and other commercial litigation, healthcare fraud litigation (e.g., Insurance Fraud Prevention Act/Racketeer Influenced Corrupt Organization actions), commercial real estate matters, governmental investigations, including Medicare and Medicare fraud, DOJ and OIG investigations and self-disclosure matters, securities matters, such as private offerings, joint ventures, and general contracting issues.

His clients include physicians, pharmacists, chiropractors physical therapists, veterinarians, dentists and other individual providers, healthcare organizations (e.g., medical practices, including large integrated group practices, pharmacies, physical therapy practices, Preferred Provider Organizations, Organized Delivery Systems, Accountable Care Organizations, hospitals, ambulatory care facilities, urgent care centers, radiology centers, ambulatory surgical centers, surgical practices, laboratories, DME providers, sleep centers and diagnostic testing centers), management companies, development companies, landlord entities, billing companies, information technology firms, referral services, and non-profit organizations. He also counsels his clients on a wide variety of federal and state regulatory matters, including navigating the changes brought about by health care reform efforts, fraud and abuse compliance, HIPAA and state health information privacy laws, Stark Law compliance, EKRA compliance, ACO formation and compliance, bundled/value-based reimbursement healthcare models, managed care contracting, employment contracts, among other various matters.

Mr. Nabulsi takes a creative approach to representing clients in and advising clients on various business transactions. Mr. Nabulsi also provides his clients with strategic advice on governmental and non-governmental investigations and actions, including federal and state prosecutions of healthcare fraud, commercial bribery, runner allegations and other white-collar crimes.

### Awards

NJBiz, Leaders in the Law, 2023

New Jersey Law Journal, Diverse Attorney of the Year, 2020

New Jersey Super Lawyers, Rising Stars

*\*No aspect of this award has been approved by the New Jersey State Bar Association. A copy of the award's methodology can be found by visiting the respective award websites.*

## Publications

- [“FTC’s Labor-market Rule Ends Most Noncompetes for Physicians, If It Clears”](#) Part B News, May 2, 2024
- [“The Non-compete Ban and Your Practice”](#) Physicians Practice, April 26, 2024
- [“IRS Crackdown Shows Your Covid Program Responsibilities Aren’t Over”](#) Part B News, October 5, 2023
  
- [“The recent uptick in False Claims Act investigations explained.”](#) Medical Economics, February 24, 2023.
  
- [“Fighting Back: Facing extinction amid monopolization, independent pharmacies see a lifeline.”](#) NJBIZ, January 17, 2022.
- “Restrictive Covenants: The Good, The Bad, The Ugly” Medical Society of New Jersey’s Policy and Strategy Panel, July 2020
- [“Is Your Medical Marijuana Practice Exposing You to Risk?”](#) Health Law Alert, February 2019
- [“Mandelbaum Barrett PC’s HIPAA and Privacy Initiative Program”](#) January 2019
- “Would You Like Fraud With That? Examining Pharmacy Enforcement,” Presented for the American Bar Association’s 16th Annual Washington Health Law Summit, December 11, 2018
- [“New Jersey’s Out of Network Law.”](#) Health Law Alert, April 2018
- [New Opportunities for Surgical Practices](#), Health Law Alert, February 2018
- [“New Law Requiring Licensing of a Surgical Practice as an Ambulatory Care Facility.”](#) Health Law Alert, January 2018
- [“Suspect In-Office Laboratory Arrangements.”](#) Health Law Alert, August 2017
- [Mohamed H. Nabulsi, Esq. on the revised AHCA bill.](#) Fox Sports Radio New Jersey, May 10, 2017
- [“N.J. Supreme Court Decision Adversely Impacts Multidisciplinary Practices and “Friendly P.C.” Arrangements,”](#) Health Law Alert, May 2017
- [“Pharma Speaking Arrangements May Be Common, But They Are Not Inconsequential: United States of America v. Novartis Pharmaceuticals Corp.,”](#) Health Law Alert, August 2016
- [“The Conflicted, Private Prosecutors Comprising The Office Of Insurance Fraud Prosecutor,”](#) February 19, 2016
- [“Experts Weigh in on Hospital – Urgent Care Center Joint Ventures,”](#) Ambulatory Advisor, May 2014
- [“New Legislation to Regulate Out-of-Network Benefits,”](#) 2011 “New York Code of Criminal Justice: A Practical Guide,” Co-author

## Areas of Practice

- [Healthcare \(Chair\)](#)
- [White Collar and Criminal Defense](#)
- [Veterinary Law](#)
- [Dental Law](#)

## Admission

- State of New Jersey
- State of New York
- New Jersey District Court
- Supreme Court of New Jersey
- Appellate Division of the 3rd Department of New York
- United States District Court for the Southern District of New York

## Education

- New York Law School, Juris Doctor
- William Paterson University